



SOLUTIONS TO YOUR IRS PROBLEMS™

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## 7 Secrets the IRS Doesn't Want You to Know!

*If you or someone you know (i.e., relatives, friends, partners, employees, subcontractors) is currently facing IRS difficulties, you can find out how to get back on track with these insider secrets to tax relief.*

*Learn how to get a leg up on back taxes and delinquent tax returns so that you can avoid severe IRS penalties and financially debilitating levies on your wages and bank accounts – as well as ultimately getting a fresh start!*

### 1) Don't Pay IRS Penalties

The IRS has over 148 different types of penalties they can hit you with. And the worst part is that the IRS can also charge interest and additional penalties on the original penalty.

Penalties can be such a high percentage of the total amount owed to the IRS, it usually makes sense to consider requesting the IRS to reduce all penalties to ZERO before you pay the IRS. But if you've already paid the bill, it can't hurt to ask for a penalty abatement and refund.

IRS penalties can often be reduced to ZERO if you have REASONABLE CAUSE. What makes up REASONABLE CAUSE? Well, in our experience in negotiations with the IRS, anything may qualify as long as it's reasonable and fits within the IRS's own guidelines.

We've had the IRS abate penalties for medical reasons, bad accountants, ignorance of the tax laws, negligence by an ex-spouse, helping to provide care for a loved one, military call-ups, fires, floods, alcoholism, drug abuse, death and even for relying on IRS advice.

## **2) File All Legally Required Tax Returns On Time**

Many people don't realize that the IRS charges a penalty of up to 25% just for filing your tax return late. That's right, you will get hit with an additional 25% of what you owe if you miss the deadline for filing individual tax returns, payroll tax returns or corporate tax returns.

We see so many people who could have saved THOUSANDS OF DOLLARS on penalties if they just knew this one thing. So in the future no matter what is going on in your life, file all tax returns on time even if you can't send in the money owed with the return.

Yes, of course you'll get a letter from the IRS for not sending in the money owed, but at least you will have saved yourself 25% in penalties.

## **3) You Don't Have To Live In Fear Of The IRS**

Knowing your taxpayer rights gives you leverage when resolving your IRS problems. Instead of feeling powerless when up against potentially crushing back taxes and IRS penalties, knowing your rights as a taxpayer or having a qualified and experienced Tax Relief Specialist on your side is the best way to understand all the options available to you for permanently solving your tax troubles.

We know that IRS tax problems can cause an immense amount of fear and anxiety. We take that fear away by knowing the Internal Revenue Service inside and out – after all, we used to work there as IRS Collectors and Auditors. Our mission and passion is to provide tax help to those who feel hopeless against the IRS. Our role is to negotiate the lowest possible IRS payment amount or settlement allowed by law. Our average client has four to eleven years of unfiled tax returns. It may be daunting, but it's fixable. We believe there's a solution to every problem.

We have saved countless taxpayers from financial crisis and helped them turn their lives around, so they can sleep at night and plan for a home and retirement for themselves and a future for their kids. If you have IRS problems, you owe it to yourself and your loved ones to get help today.

#### **4) You Don't Have To Talk To The IRS Auditor**

As a matter of fact, going to the audit or talking to the auditor yourself is the worst thing you can do.

The Taxpayer Bill of Rights allows you to be represented by a qualified tax practitioner who can answer questions for you and provide documentation to the IRS. Many taxpayers attempt to handle their own audit or hire the person who prepared the tax return to handle it for them.

The reason this usually does not work out is because most tax return preparers do not handle IRS audits on a daily basis – their focus is only on preparing tax returns, not taxpayer representation (aka tax relief). Since many tax return preparers are not familiar with IRS audit and appeal procedures, the IRS can easily intimidate them, which usually results in an unfavorable outcome for you.

#### **5) You Can Beat The Odds When Facing An IRS Audit**

When it comes to tax audits, the IRS wins 80% of the time. Taxpayers are deemed guilty till proven innocent, which means the IRS can start an audit by disallowing every deduction you made on a return until each one is proven to be legitimate. If the IRS has decided to audit you, it's important that you don't let yourself be pushed around by the audit department. Additionally, if you don't file your taxes, the IRS may file them for you – this is called a "Substitute-for-Return". These types of returns almost always have overstated balances.

Having tax representation during an audit vastly improves your chances for a successful tax resolution – having a former IRS Auditor on your side is even better. As the proverb states, "he who is his own lawyer has a fool for a client." Treat an IRS audit as seriously as you would a criminal trial. Would you go to court without a lawyer, even though you know you're innocent?

#### **6) IRS Audits Can Be Resolved Swiftly**

The best way to end an IRS AUDIT with a great outcome is to end it at the first meeting.

Whenever our professional tax relief firm represents clients in IRS audits, we actually perform a trial audit in our office before we ever meet with the IRS. This allows us to know which areas need more documentation or answers. When we meet with the IRS (without our client), we can quickly answer the auditor's questions, provide documents and get to the bottom line. We always meet the IRS at their office or at ours, but NEVER at the client's location. In general, our clients NEVER have to attend an audit.

And if you receive an IRS audit letter in the mail asking you to come in or to call for an appointment – keep in mind Tax Relief Secret #4: You Don't Have to Talk to the IRS Auditor.

## **7) The IRS Cuts Deals**

The IRS does make deals on taxes that are owed, including all penalties and interest. The requirements are rigid, but if you qualify the results are incredible. To qualify for a deal with the IRS, you must present your financial situation in a way that is most favorable.

The IRS cuts these deals to get you back in the system as a “current” taxpayer and to collect at least some money on the taxes owed. The fine print in these deals, such as an Offer-in-Compromise or a Payment Plan, requires you to file your tax returns and pay on time going forward. If you don't, then the IRS revokes the deal and bills you for the original amount. Proper navigation through the maze of IRS rules and procedures is critical when setting up these deals.

## **Tax Relief Help**

Landmark Tax Group specializes in saving taxpayers money and representing them in front of the IRS. We offer transparency to our clients, helping them understand the process of resolving tax debts so they have realistic expectations for solving their specific tax problems. Our role is to negotiate the lowest possible IRS payment amount allowed by Law and to explore tax settlement and penalty removal options. We are former Senior IRS Agents that now serve the best interests of our clients – all we do is handle IRS Tax Relief matters, all day, every day.

**But....**

## **You Need to Take the First Step!**

It's up to you! You have nothing to lose and the Consultation is FREE. Call and schedule an appointment so we can go over all the ways ***we can help you.*** We also review IRS notices and letters absolutely FREE. And all matters discussed are strictly confidential.

**Contact us today to schedule a FREE, No-Obligation Consultation**

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We look forward to serving you and helping to put your tax matter behind you.

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